

# 2002 PROVISIONAL RESULTS

January 30, 2003



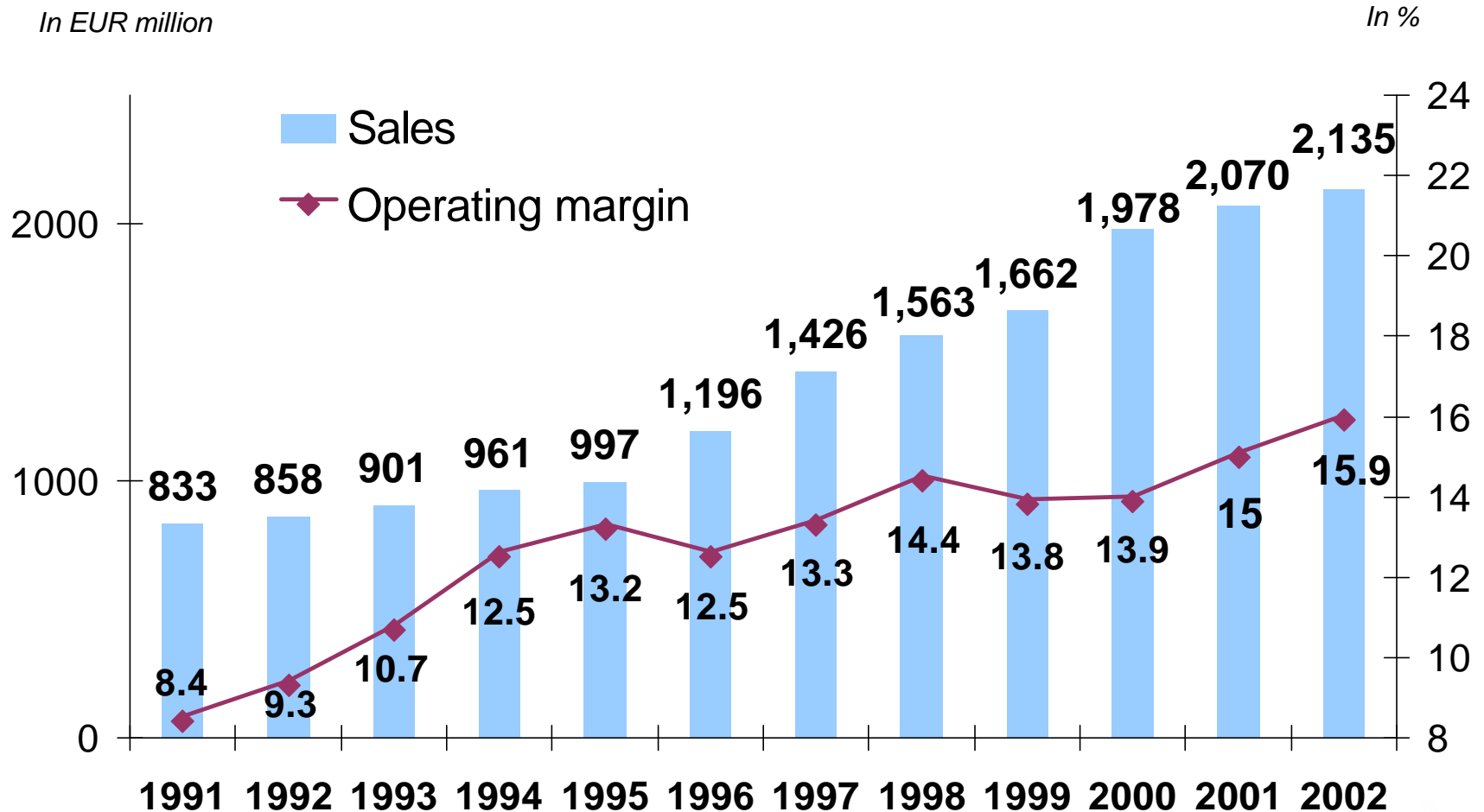


# Key figures

<i>In EUR million</i>	<b>2002</b>	2001	Change
• Sales	<b>2,135</b>	2,070.4	+ 3.1%
• Operating income	<b>340</b>	310.6	+ 9.5%
<i>Operating margin (%)</i>	<b>15.9%</b>	15%	
• Pretax income after non-operating items	<b>277.1</b>	233.3	+ 18.8%
• Net income	<b>180.2</b>	142.6	+ 26.3%
• Earnings per share (in €)	<b>1.80</b>	1.43	+ 25.8%



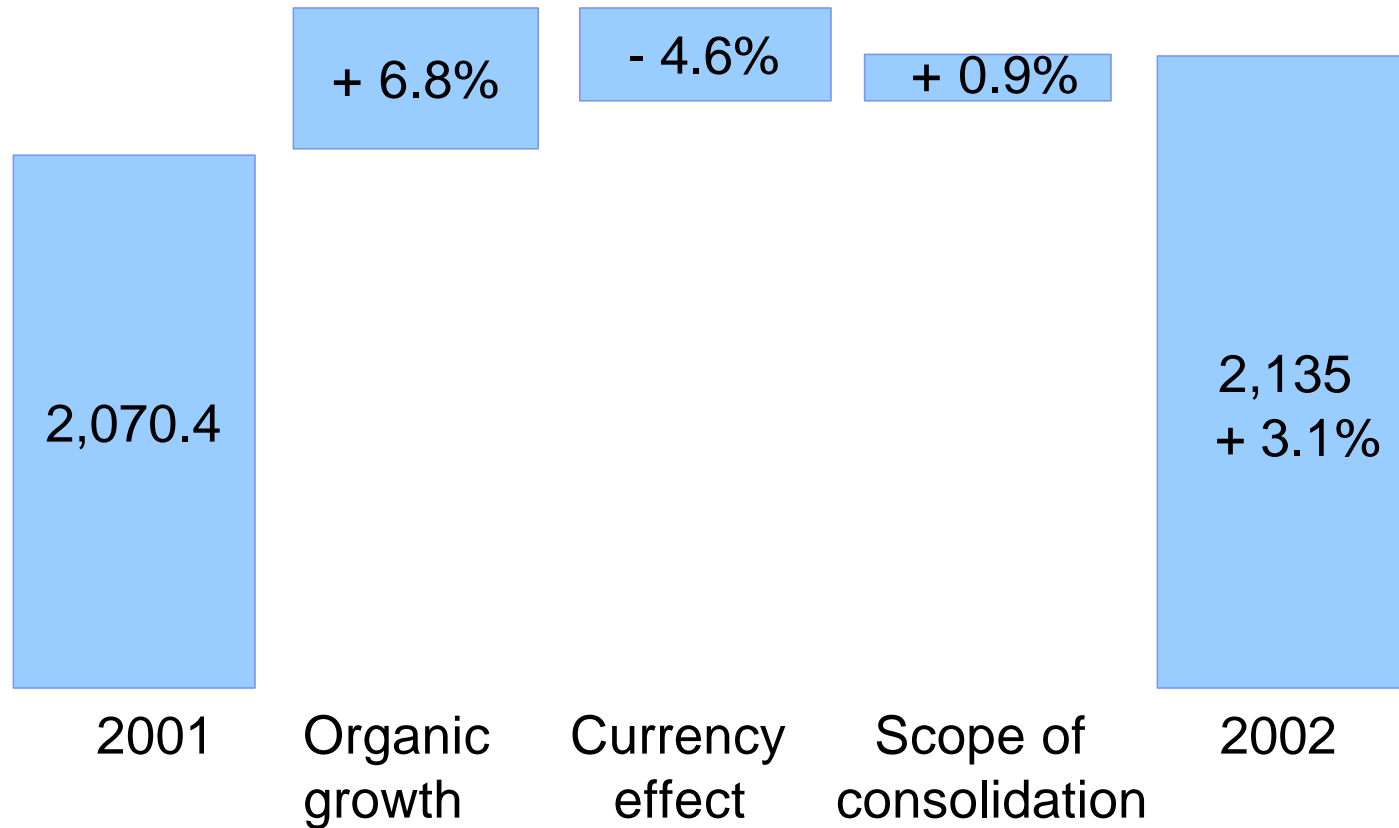
# Growth in Sales and Operating margin





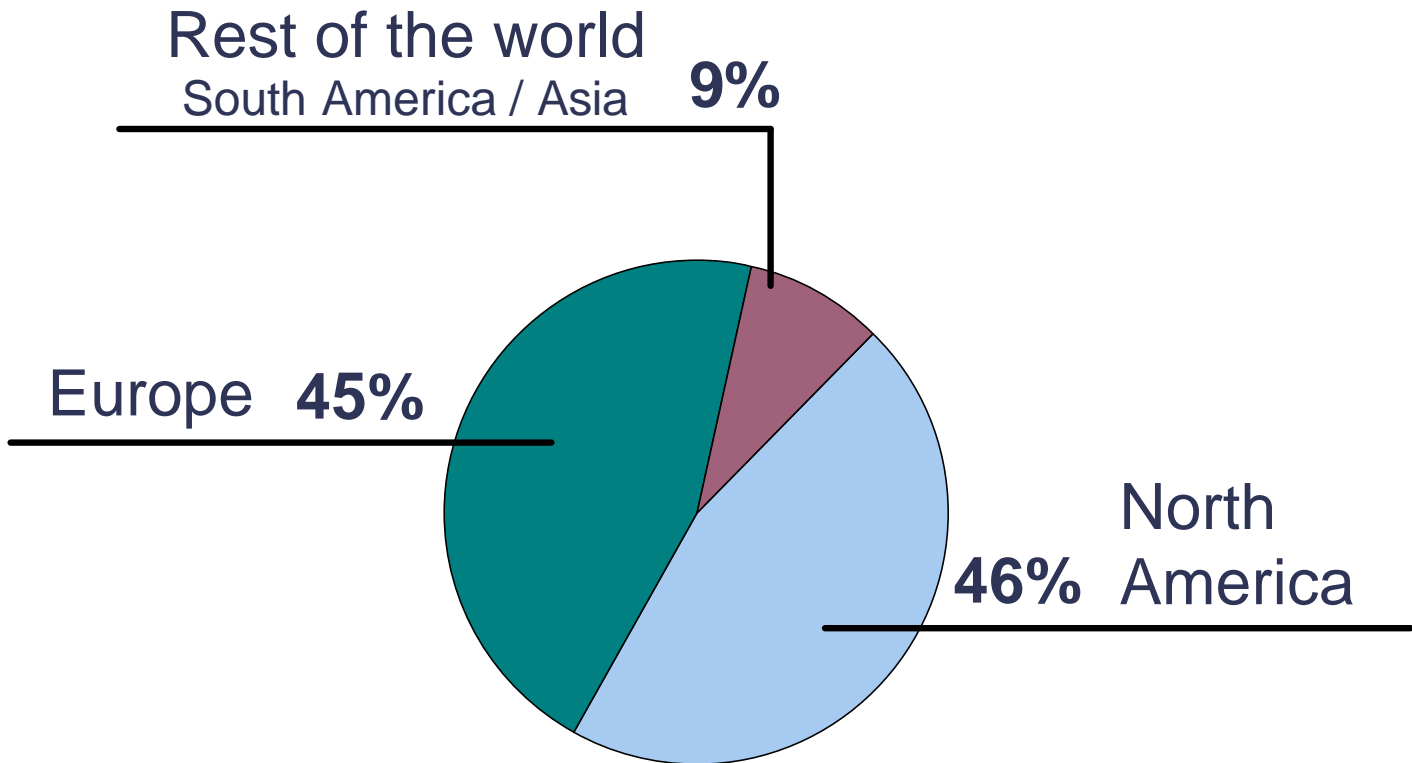
# Analysis of 2002 Sales Growth

*In EUR million*





# Sales by region

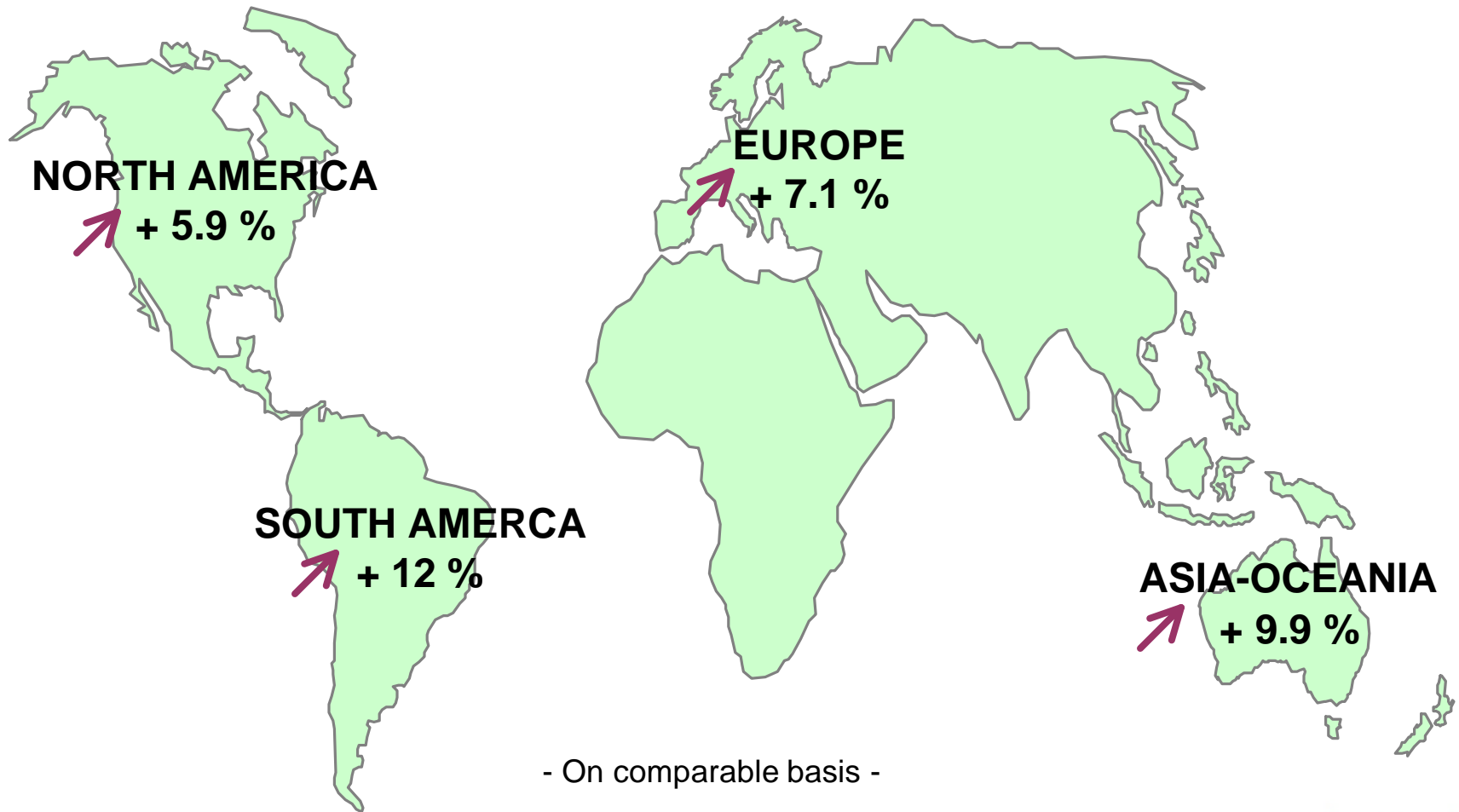


- On comparable basis -



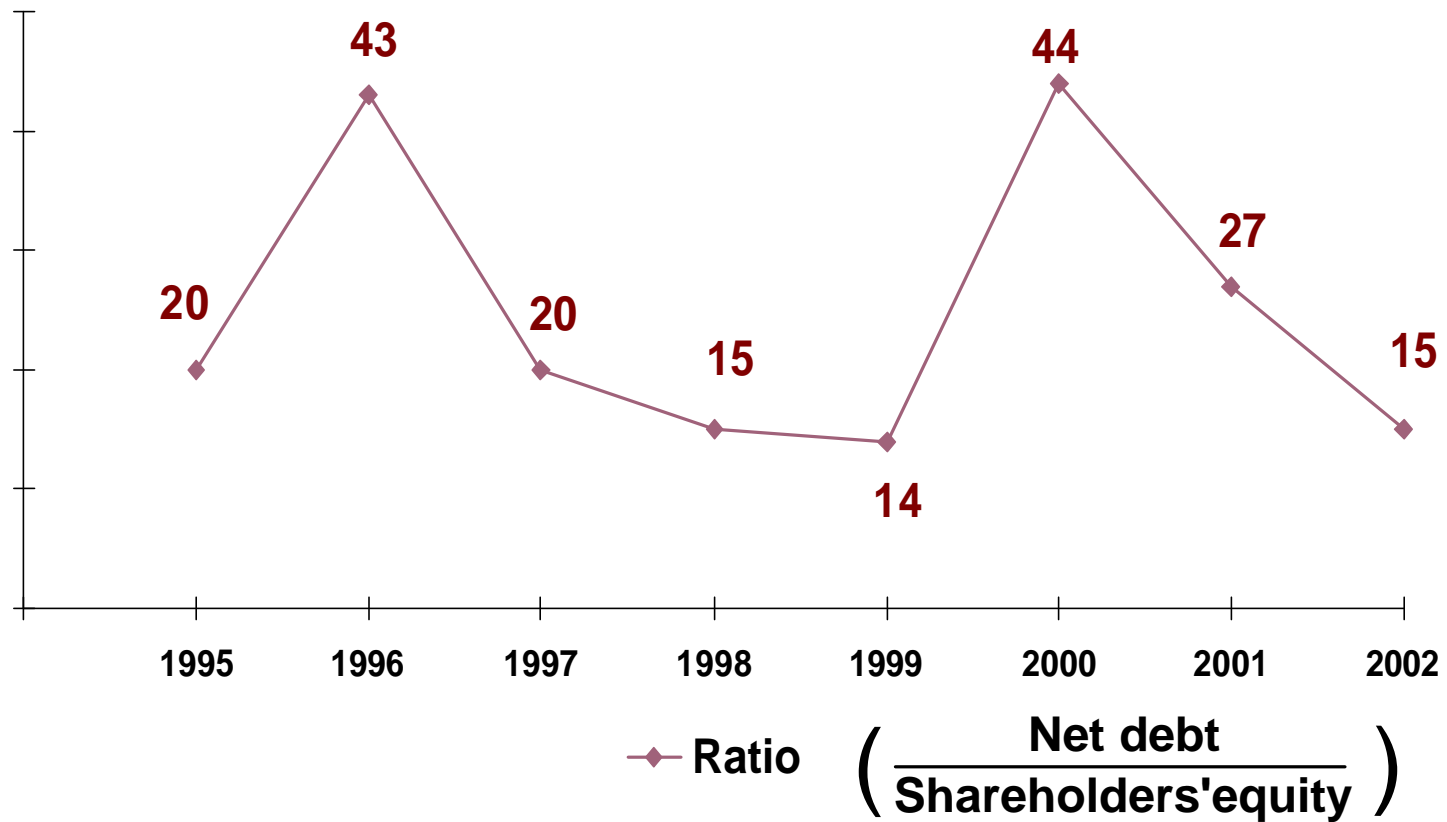


# Sales growth by region





# Debt / Equity





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